

# Terms and Policy

Prices are in Euro, per week & include current VAT 12%. Charter period: 6 nights / 7 days.  
Prices are subject to change without prior notice.

Embarkation: Starting date from 17:00 / Disembarkation: Ending date by 09:00 – Compulsory return at the base the evening before end of charter at 18:00 the latest. Check in/out procedures time is considered part of the charter period.—Charter rates do not include: hostess services, fuel / water consumption, mooring fees, canal fees, provisioning.

By requesting booking confirmation / invoice to be issued by Thracian Odyssey Sailing, both the agent and the charterer acknowledge that have read and agreed to Terms & Conditions of Charter Contract & Company's policy /General terms.

Crew list, copy of skipper's license, copy of charterer's passport, arrival details & contact numbers are required the latest one week prior to embarkation.

Charters during special offer period (16.02 – 27.04 & 19.10 – 30.11) are subject to availability, because of winter maintenance works.

During special offer period no discounts are applicable, unless otherwise agreed.

Obligatory & Optional extras are payable at base ~~in cash~~, prior to embarkation.

The yacht is being checked thoroughly underwater by professional diver during every check out procedure.

Claims are negotiable, only via e-mail, within 3 days from the end of charter. Any claim after such period, maybe disregarded.

Optional extras should be preordered at least one week before the charter. Extras that may be ordered at base prior to embarkation are subject to last minute availability.

Base Info and general charter documentation, which are considered valid, are only the ones currently uploaded at [www.treatonsailing.com](http://www.treatonsailing.com) and replace any previous.

No pets are permitted on board, unless this will be accepted by our company in written confirmation. In this case an extra fee may be applied.

## Fanari

Thracian Odyssey Sailing, 85 Dimokritou STR ProfitisIliasMaroneia | +306974113792 +306972010049

Email:treaton.sailing@gmail.comMailing Address:5A Dimokritou Str.Komotini 69132

[www.treatonsailing.com](http://www.treatonsailing.com)

## POLICY 2019

### PAYMENT POLICY

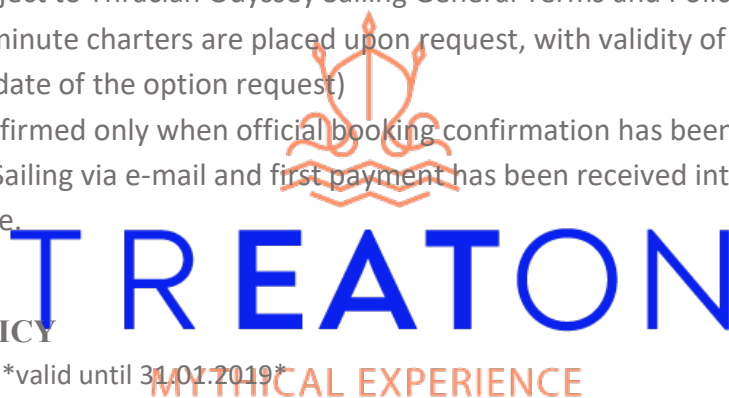
- Upon booking confirmation advance payment 50% is required, via bank transfer or via online payment by credit / debit card.
- Balance payment 50% is due 15 days prior to embarkation, via bank transfer or via online payment by credit /debit card.
- Last minute bookings must be paid in full upon booking confirmation and payment proof must be received via e-mail the latest until the day before embarkation.
- All payments must be only in Euro.
- All amounts must be received into company's bank account in full, net of banking commissions or credit card fees.
- Payment of crew services: 50% advance payment is required upon confirmation / 50% is due 15 days prior to embarkation. All payments via bank transfer or via online payment by credit / debit card.

### BOOKING POLICY

- Bookings are subject to Thracian Odyssey Sailing General Terms and Policy 2019.
- Options for last minute charters are placed upon request, with validity of 1 - 2 days (validity depending on the date of the option request)
- Bookings are confirmed only when official booking confirmation has been provided from Thracian Odyssey Sailing via e-mail and first payment has been received into company's bank account in due time.

### DISCOUNT POLICY

- Early booking 10% \*valid until 31.01.2019\*
- 2 weeks charter 5%
- 3 or more weeks charter 10%
- Repeater Thracian Odyssey Sailing client 5%
- *Maximum discount 15% -*
- \* Further discounts applicable, depending on each individual request \*



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## CANCELLATION POLICY

- 121 days or more before embarkation, full refund (However, administration fee of 100,00 € is applicable)
- 120 to 90 days before embarkation, 30% of the total charter fee.
- 89 to 31 days before embarkation, 50% of the total charter fee.
- Less than 30 days before embarkation, 100% of the total charter fee.
- No show: Withhold of every paid amount.
- If payments are not processed by the due dates, the company reserves the right, without any liability, to cancel the booking & charter the yacht to a third party.
- Cancellation of crew services: 1 to 60 days before embarkation, 30% of the total service fee.
- Refunds will be made only in case the yacht will be chartered again under the same conditions.

## SECURITY DEPOSIT OPTIONS

For all charters, cover against damage or loss to the yacht and her equipment is required and can be settled in three different ways, as further detailed below.

During the booking process of the charterer is required to select one of the three available options and inform Thracian Odyssey via written confirmation, in order for the booking confirmation to be issued.

If the Damage Waiver will be selected, its cost (only the non-ref amount) will be added to the invoice and must be paid in advance along with the charter fee. If the Non-refundable Insurance will be selected, its total cost will be added to the invoice and must be paid in advance along with the charter fee.

In case none of these options has been selected, the charterer can then pay a higher Security Deposit upon arrival at the base.

### 1st option: Damage Waiver\*

→When choosing the **Damage Waiver** a sum of 350,00 € is required and should be paid in advance along with the charter fee and can't be refunded in any case.

In addition, a sum of and 950,00 € as damage deposit will be asked at base prior to embarkation. This amount will cover any damage or loss of the yacht and her equipment during the charter period and is refundable in case of no damages, losses or breaches.

Damage waiver is valid for charters of maximum duration 2 weeks. For charters with longer duration, the non ref amount of damage waiver is surcharged by 50% for each additional week. The company reserves the right not to accept the damage waiver.

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## 2<sup>nd</sup> option: Non-refundable Insurance\*

—When choosing the **Non-refundable Insurance** a sum of 690,00 € is required and should be paid in advance along with the charter fee. This amount will cover damages or losses of the yacht and her equipment during the charter period and can't be refunded in any case.

The insurance amount does not cover three specific damages/losses/breaches, as follows:

1. Damage or loss caused by violation or theft.
2. Damage and/or loss of the yacht's dinghy and/or the outboard engine.
3. Yacht's full refill with diesel upon return at base.

Insurance is valid for charters of maximum duration 2 weeks. For charters with longer duration, the amount of insurance is surcharged by 50% for each additional week.

The company reserves the right not to accept the Non-refundable Insurance.

## 3<sup>rd</sup> option: Security Deposit\*

—When choosing the **Security Deposit** a sum of and 3.500,00 € will be asked at base prior to embarkation. This amount will cover any damage or loss of the yacht and her equipment during the charter period and is refundable in case of no damages, losses or breaches. The Security Deposit is payable either via POS machine by credit card or in cash.

The company reserves the right not to accept payment of Security Deposit in cash.

**\*You may contact us for detailed policy of each deposit option type.**

*\*Present document of General Terms & Policy 2019 has been issued on 15.05.2019 and replaces any previous.*

*Price List 2019 is published in a separate document\**



**TREATON**  
MYTHICAL EXPERIENCE

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